



# Collaborative Purchasing in a Green and Competitive Environment

## How to Do Business with Public Agencies

Friday July 17th 2009 - 7:30 AM to 12 Noon



Four Points by Sheraton Ventura Harbor  
1050 Schooner Drive - Ventura, CA 93001

**Presented by:** Assemblyman Pedro Nava  
Ventura Commerce & Education Foundation

**Co-Hosts:** City of Ventura Finance & Technology  
Department & Oxnard Chamber of Commerce



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1. What does the current economic situation mean for doing business with agencies and utilities?
2. What is the importance and role of environmentally sustainable purchasing and contracts?
3. How can single businesses leverage their talents and products through volume cooperative purchasing programs and networks?

**Facilitator:** Burris DeBenning, Senior Buyer, City of Ventura

**Panelists will include representatives from the following agencies who will highlight purchasing protocol**

- » Federal Technology Center (Federal Contracting)
- » CA Department of General Services (State of CA)
- » CA Department of Transportation
- » CA State University Channel Islands
- » University of California Santa Barbara
- » Metropolitan Water District of Southern California
- » Southern California Edison

**Exhibitors:** at&t, CA Department of General Services, CA Employment Development Department – Workforce Services, CA Employment Training Panel (ETP), CA Franchise Tax Board, CA Department of Insurance, CA State University Channel Islands, CA Public Utilities Commission (CPUC), CA Department of Transportation, CA Manufacturing Technology Consulting, City of Oxnard, Federal Technology Center, Metropolitan Water District of Southern California, Oxnard Chamber of Commerce, Ventura Chamber of Commerce, National Park Service, Southern California Edison, Southern California Gas Company, SBDC-Ventura College, SCORE-Ventura County, University of California Santa Barbara, City of Ventura, Ventura County, Ventura County Chapter of Enrolled Agents, and Women’s Economic Ventures (WEV).

**Register today to secure your spot at this FREE workshop**  
**Second in a series of Tools for Survival and Growth**

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**Register online at [www.VenturaChamber.com](http://www.VenturaChamber.com),  
via fax at 805-650-1414 or by calling 805-676-7500**